

MEMORANDUM



Spokane Public Schools
excellence for everyone

October 12, 2016

☐ Information Only
☐ Action Required By _____
☐ Due Back By _____

To: Dr. Mark Anderson
Associate Superintendent, School Support Services

Dr. Linda McDermott
Chief Financial Officer

From: Cindy Coleman
Purchasing Services

Subject: Bid No. 10-1617; LED Lamps – Late Handout

RECOMMENDATION

It is recommended that a Purchase Order be awarded to **Consolidated Electrical Distributors, Inc** in the amount of **\$432,000** for the purchase of LED Lamps

TABULATION

See Attached

BACKGROUND

The District is participating in Avista's Interior Commercial Lighting Incentive Program for the purpose of replacing fluorescent lamps district wide with energy efficient LED lamps. The lamps purchased will be compatible with all current fixtures. This purchase is for 75,000 lamps, and because of the volume there will be deliveries of 15,000 lamps scheduled every three weeks, beginning the week of November 7th with the final fifth delivery provided the week of January 30, 2017. This purchase is for materials only and installation will be handled separately.

There were a total of fifteen vendors that provided bids on the lamps. Four vendors did not supply the required sample lamps, and after testing and evaluating all lamps that were provided, six of the lamps were not compatible with the districts existing ballasts. Of the five compatible lamps, Consolidated Electrical was deemed the low responsible and responsive vendor.

In participating in Avista's Incentive Program, Avista will provide a rebate to the District in the amount of up to \$15 per lamp to include all costs associated with labor, material and disposal of the old lamps. Further, it is anticipated that by installing these energy efficient LED lamps, the District will realize a substantial savings in its overall energy costs.

This award will be funded with general fund dollars and is scheduled to be substantially completed by January 31, 2017.

Bid No. 10-1617; LED Replacement Lamps

Bid Due: Thursday, October 6, 2016 @ 2:00:00 pm

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
BIDDERS:		AM Conservation Group	Allied Trade Group Inc.	Aztech Electric, Inc.	Batteries Plus Bulbs	Columbia Electric Supply	Consolidated Electrical	Fine Line Products	Graybar	Green Power Lighting Solutions	Howard Lighting Products	LED Lighting Wholesale, Inc.	North Coast Electric	Stoneway Electric	VAOPTO, LLC	WESCO Distribution
T-8 - 14 Watt LED Replacement Lamp 4 Foot - 4,000 Color Temp																
	Unit Price:	\$4.97	\$3.99	\$5.20	\$6.79	\$6.66	\$5.76	\$4.69	\$7.18	\$4.90	\$6.93	\$5.23	\$5.62	\$8.61	\$5.31	\$5.74
Sample Lamp Provided		N/A	Led Trail 1244	SunPark	MaxLite	Lunera	Maxlite	N/A	GE	N/A	Howad	N/A	TCP/Direct 8	Phillips	Vaopto	EIKO
Testing Results		N/A	Not Compatible	Not Compatible	Compatible	Not Compatible	Compatible	N/A	Compatible	N/A	Compatible	N/A	Not Compatible	Compatible	Not Compatible	Not Compatible
	TOTAL BID:	\$372,750	\$299,250	\$390,000	\$509,250	\$499,500	\$432,000	\$351,750.00	\$538,800	\$367,500	\$519,750	\$392,250	\$421,500	\$645,750	\$398,250	\$430,500
Sample Lamp Provided																
Delivery Schedule:																
Week of November 7th, 2016	15,000 Lamps															
Week of November 28, 2016	15,000 Lamps															
Week of December 19, 2016	15,000 Lamps															
Week of January 9, 2017	15,000 Lamps															
Week of January 30, 2017	15,000 Lamps															
Delivery Schedule will be adhered to: (Int)		√	√	√	√	√	√	√	√	√	√	√	√	√	√	√
Addenda 1 (√)		√	√	Not Acknowledged	√	Not Acknowledged	√	√	√	Not Acknowledged	Not Acknowledged	√	√	√	√	√
Bid Signed Part 1(√)		√	√	√	√	√	√	√	√	√	√	√	√	√	√	√
EEO / Debar (√)		√	√	√	√	√	√	√	√	√	√	√	√	√	√	√
		No Samples Provided for Testing						No Samples Provided for Testing		No Samples Provided for Testing		No Samples Provided for Testing				